

farmers another source of needed income.

For retail trade, most people interviewed felt that generally their credit experience with most people in the county was good. One even felt that the people in Wayne County seemed to have a better sense of responsibility concerning debts than did people in other areas of the State.

Most people interviewed felt that retail sales trends were up and they felt that these trends should show larger increases in the future. However, most were surprised to discover that Wayne County's retail sales lagged behind the S.E.A. 8 as a whole for rate of sales increase for the fiscal years 1962 through 1967.

Most of the people interviewed concerning the manufacturing industries felt that Wayne County had much to offer other industries interested in the county for relocation. One person spoke highly of his employees' good attitude toward their jobs. He felt that since most of his employees were from farming areas, they are more independent and make better workers than do many urban dwellers. His only "gripe" was that the trucking service was not as good as it had been at his firm's previous location. Another felt that the public school system was inadequate.

Overall, those queried about Wayne County's assets for further industrial and economic development agreed that the county had an excellent network of transportation and communications, adequate industrial sites, abundant labor supply, desirable livability characteristics and generally a good attitude toward industrial expansion on the part of the local government and the people at large. Some expressed the feeling that the county's move to the county-wide Industrial Development Program in 1966 would fill the void of past years and really set the county in motion for new industrial expansion. One of those interviewed felt that the Wayne Municipal Council had given the local governments a high degree of cohesiveness which should help with solving common